



**APRACA CENTRAB in partnership with  
Massey University  
cordially invites nomination  
to the**



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**International Study Visit Program on  
Financing Agricultural Development and Innovation  
Wellington and Palmerston North, New Zealand  
September 17 - 21, 2018  
(excluding of travel time)**

## INTRODUCTION

New Zealand is home to some of the country's leading rural banking specialists and several wholesalers of funding to the rural banking community. Although farmers in New Zealand might have higher economic standing than in their counterparts in developing countries, they still rely on the government for support. The New Zealand government has programmes in place to promote sustainable development within rural communities and to assist in times of need. Examples of funding programmes include: Sustainable Farming Fund Primary Growth Partnership Community Irrigation Fund Primary Sector Recovery Fund. There are a number of banks in Auckland that would provide an excellent perspective on lending to farmers and grassroots level clients. These institutions provide farm loans and equipment financing across a broad range of plant and equipment financing for agricultural related enterprises to include: Tractors, harvesters, on-farm storage/silos, haymaking/silage, swathers, spraying, irrigation, seeding and tillage equipment Milk vats, dairy equipment, automatic feed units and grain storage bins, fruit picking and grading equipment, spraying units and spreaders.

## FOCUS

This program will provide a comprehensive overview on rural banking and finance in New Zealand and enhance knowledge and gain exposure from the institutions to be visited. As part of the program of activities, the participants are expected to prepare a 15 minute PowerPoint presentation/country paper on rural banking and finance in their respective country. Hereunder is the suggested outline to facilitate its preparation:

- Laws, Policies, Rules and Regulations applicable on rural finance and banking activities;
- Major Programs and Projects of your country's rural banking and finance
- Your bank's best practices/strategies and approaches in the promotion and development of rural banking undertakings in your country.

As part of the study visit, bank visits in Wellington is home to some of the country's leading rural banking specialists and several wholesalers of funding to the rural banking community. The bank visits will be a chance for the participants to be exposed to global expertise and on the ground local knowledge in the area of rural banking in New Zealand.

This programme is designed to give attendees an overview of the New Zealand financial environment and how it relates to rural finance. Delegates will meet with high level representatives of key New Zealand Banks who will provide a presentation and answer questions. Delegates will also travel from Wellington to Palmerston North where they will meet with local banks and farm owner and understand how they have used finance to realize opportunities for their farm.

## PARTICIPANTS

Male or female senior bank officers, finance executives or technical staff whose organizations provide funding or technical assistance to agri and rural sectors.

## TENTATIVE PROGRAM OF ACTIVITIES

### **September 16, Sunday**

- ✚ Arrival of Participants in Wellington, New Zealand

### **September 17, Monday**

- ✚ Welcoming of Participants to Massey University
- ✚ Administrative Briefing
- ✚ Country Paper Presentation
- ✚ Presentation and discussion about New Zealand financial environment and agriculture's role in the economy
- ✚ Visit to Ministry of Primary Industries to hear about how New Zealand government helps support the country's agricultural success

### **September 18, Tuesday**

- ✚ Visit and Interaction with the officers of Reserve Bank of New Zealand to learn about agriculture as part of the New Zealand's economy and how agriculture is being financed and regulated
- ✚ Visit to Te Papa National Museum

### **September 19, Wednesday**

- ✚ Visit and Interaction with senior and local managers from Rabo Bank regarding their financing programs for agricultural development
- ✚ Travel to Palmerston North by land

- ✚ Visit farming customer of Rabo Bank to learn about how they are utilizing the bank's financial services
- ✚ Hotel check in Palmerston North

### **September 20, Thursday**

- ✚ Visit to Massey Dairy Farm to learn about innovation in farming
- ✚ Visit to agri food processing facility to see how the supply chain is essential in to maintaining the New Zealand agri economy

### **September 21, Friday**

- ✚ Visit and Interaction with senior managers from ANZ Bank regarding their financial programs on agricultural development
- ✚ Cultural Exposure
- ✚ Closing/Debriefing, Evaluation and Awarding of Certificates/Dinner

### **September 22, Saturday**

- ✚ Departure of Participants

## **ADMINISTRATIVE ARRANGEMENTS**

### **Schedule and Venue**

The program will be conducted in Wellington, and Palmerston North, New Zealand from **September 17 - 21, 2018**, excluding travel time.

### **Training Fee**

The fee for the study visit is **USD 1,860.00** per participant. This covers local transfers (airport reception, send-off, field visits and cultural exposure), program and facilitation fees, insurance training materials and supplies and other administrative costs.

The fee does not include the international round trip air ticket, meals, cost of hotel accommodation and other incidental expenses. These will be for the account of the nominating organization.

The training fee should be remitted by telegraphic transfer to **APRACA CENTRAB**. However, all bank charges including that of the intermediary bank shall be for the account of the remitter.

### **Accommodation**

All confirmed delegates are advised NOT to book their own hotel accommodation because the host will be the one to reserve the hotel accommodation of all the delegates in one hotel only.

The name of the hotel and its rate will be provided once booking has been confirmed. The participants will pay their respective hotel accommodation upon their hotel check in.

The name of the hotel will be announced later.

## **Dress Code**

Formal attire is suitable for the opening ceremonies. For the other days of the study visit program, long sleeves with tie or smart business wear is alright.

## **Travel and Airport Reception**

All participants are responsible for their international travel and for any domestic flight needed in order to get them to Wellington on September 16, 2018, the day before the start of the programme.

Participants will be met by the representative of the host provided flight schedules are sent in advance.

## **Travel Requirement**

The participant must be in possession of a passport valid for at least six months from time of travel with proof of **confirmed** return tickets.

All delegates will require a Visa for New Zealand. Information relating to applications for Visas is available at the New Zealand Immigration website <http://www.immigration.govt.nz/migrant/stream/visit/> in their respective country.

Formal invitation shall be sent upon confirmation of the nomination of the participant by APRACA CENTRAB.

## **Travel and Medical Insurance**

The nominating institution should cover for the participants' comprehensive health/accident insurance. APRACA CENTRAB and its host partner will not be responsible for any costs related thereto.

## **Reservations and Nominations**

Kindly accomplish the nomination and application form and send to the contact person not later than **August 10, 2018**.

## **Contact Person**

### **LECIRA V. JUAREZ**

Managing Director

APRACA CENTRAB

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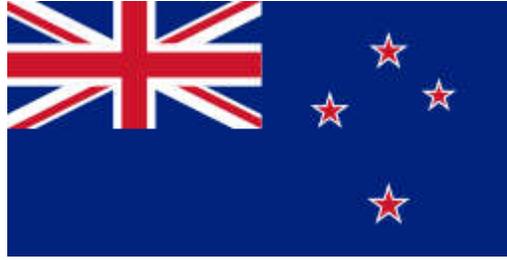
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## 100% Pure New Zealand

New Zealand (or *Aotearoa – land of the long white cloud*), truly is one of the most picturesque and photogenic places on earth. A small island nation of just over 4.5 million people, New Zealand is made up of two major land masses (North Island and South Island) and a number of smaller islands including Stewart Island located in the southwestern Pacific Ocean. The two main islands are divided by a 22km stretch of water called the Cook Strait.

New Zealand is located approximately 1,500km east of Australia and about 1,000km from the Pacific Islands. Due to its relative remoteness and being water locked, New Zealand was one of the last countries to be found and settled.

The country is made up of some of the world's most spectacular landscapes, from vast mountain ranges, steaming volcanoes to sweeping coastlines. It is a natural playground for thrill seekers and adventurers and those who simply want to visit for the culture and landscapes.

Comparable in size and/or shape to Great Britain, Colorado or Japan, New Zealand has a population of only 4 million - making it one of the world's least crowded countries. [www.news.center.phillips.com](http://www.news.center.phillips.com).

## Language

While English is the predominant language spoken in New Zealand, there are two actual official languages in New Zealand. Maori became an official language in 1987 while in April 2006, New Zealand became the first country to declare sign language as an official language, alongside Maori.

New Zealand Sign Language, or NZSL, is the main language of the deaf community in New Zealand.

## Climate

Daytime Temperature:

- 🌞 Spring September to November 10 - 25°C
- 🌞 Summer December to February 15 - 30°C
- 🍂 Autumn March to May 10 - 25°C
- ❄️ Winter June to August 5 - 15

## Electricity

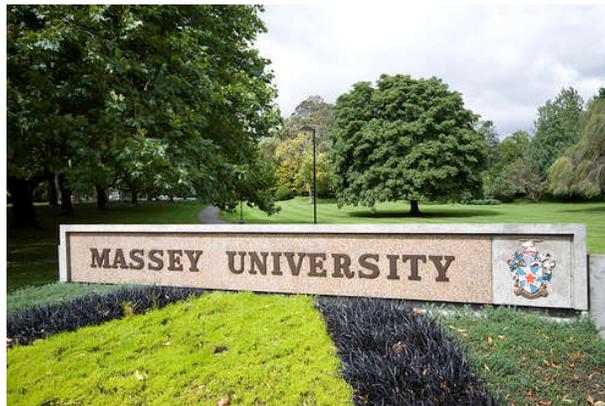
Electricity in New Zealand is 230 volts, 50 hertz. Please bring a transformer to convert your electrical appliances from your country's voltage to New Zealand voltage. You will not be able to purchase these here.

## Money and Currency

Please ensure that New Zealand currency is purchased prior to arriving in New Zealand or in the airport arrival hall. It is not possible to exchange foreign currency in New Zealand on a Saturday or Sunday.

## Bio-security and Customs

New Zealand takes bio-security very seriously. You cannot bring certain foods into New Zealand. There is an instant fine and a possible court appearance if caught violating the bio-security laws. For more information about what you need to declare upon entry into New Zealand please check the Ministry of Agriculture website <http://www.maf.govt.nz>



Massey University Massey is the University of New Zealand operating across three major North Island campuses: Albany, Manawatu and Wellington. Leading research is undertaken at each campus in partnership with education providers and industry within New Zealand and around the world. They offer international clients practical programmes led by internationally recognized lecturers. Massey has an 80 year old tradition of academic excellence and the largest distance learning programme in New Zealand. Massey is renowned for its commitment to innovation and creativity, ground breaking research and close links with the professional community. For more than 80 years, Massey University has helped shape the lives and communities of people in New Zealand and around the world. Its forward-thinking spirit, research-led teaching, and cutting-edge discoveries make Massey New Zealand's defining university. New Zealand, the Youngest Country Legend has it that New Zealand was fished from the sea. Fact has it that New Zealand was the last land mass on earth to be discovered, making New Zealand the youngest country on earth. With vast open spaces filled with stunning rugged landscapes, gorgeous beaches, a temperate climate and fascinating animal and plant life, and it is no surprise that New Zealand's pure natural environment is so attractive to visitors from other countries. And the great advantage of New Zealand is there are many different landscapes, environments, and ecosystems so close to each other.